Building the Workforce of the Future

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August 14, 2008



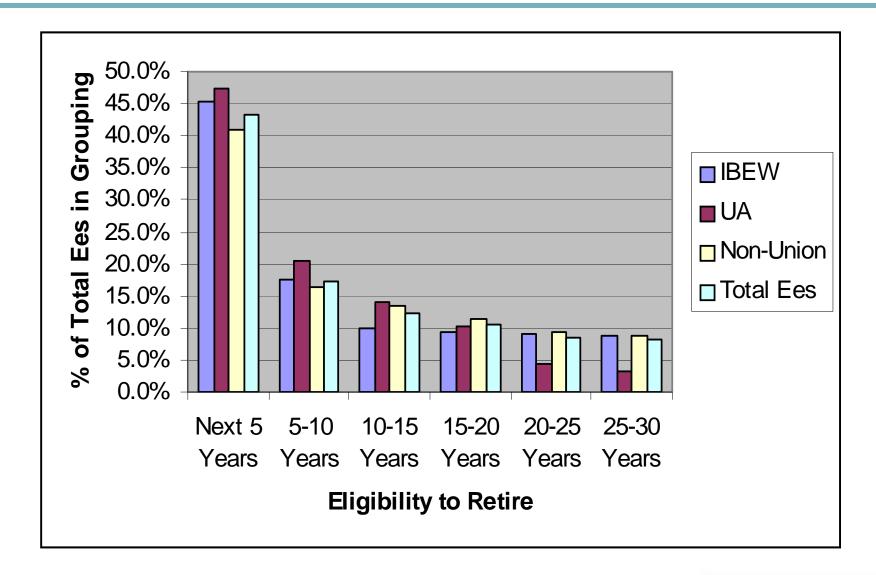
Current Projections

- Department of Labor projects 23 million worker shortage in U.S. by 2014
 - Utility industry is particularly hard hit (up to 50% retirements U.S. in next decade)
- By 2030, the U.S. is on course to move from present minority population of 33% to 42%
 - Washington State projections are to go from 21% minority to 30% in the same timeframe

Puget Sound Energy Facts

- Over 43% of PSE workforce could retire in next
 5 years (45–47% of the union employees)
- Attrition slowing slightly, but could be temporary due to economy
- Though we have increased efforts to hire women and people of color, we tend to lose similar numbers in attrition
- Nearly half (48%) of current PSE employees have been hired since 2002
- The "friends and family" plan has diminished

PSE Retirement Eligibility Timeline



Energy Efficiency Services at PSE

- 17 jobs filled YTD
- 8 current open roles
- Attrition challenges, both internal and external
- 40% of Energy Management engineering staff eligible to retire now (age 55+)
- Partnerships are key to success

Attraction – "Working It" on 3 Fronts

- In the communities we serve
 - Public and community outreach events
 - Media coverage
 - Advertising
 - PSE Foundation and other giving
- As an industry
 - Partnerships with other utilities, colleges and universities, and the unions
 - Emerging: More K-12 education
- As a place to work
 - Environmentally concerned "green" theme
 - A "destination" career where employees have opportunities to grow
 - An overall "Great Place to Work"

Recruitment – Strategy and Support

- Building up the support
 - Tools
 - Staff
 - Training
- Strategic and targeted approach
 - Revisiting job design prior to replacement
 - Make, buy, or outsource all alternatives
 - Internships
- Filling the people pipeline
 - Internal
 - External

Retention & Engagement – Beyond the Door

- Effective on-boarding, knowledge transfer
- Ongoing competitive compensation, benefits, and rewards
- Flexible work arrangements
- Phased retirement
- Opportunities for growth and development
- Vision and values
- Good management